

Academic Year : 2023-2024 Institute/ Branch Name : Symbiosis Centre for Management and Human Resource Development
Programme Name : Master of Business Administration (Executive)

| Color Code Description: | | |
|--------------------------------|------------------|---------------------|
| Global | National / Local | Regional / National |

| Sr. No. | GA No. | Graduate Attributes | PO No. | Programme Outcomes |
|---------|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|---------------------------------------------------------------|
| 1 | GA1 | Scholarship: research, inquiry and lifelong learning | PO1 | Interpersonal Skills and Team Effectiveness |
| 2 | GA1 | Scholarship: research, inquiry and lifelong learning | PO2 | Critical and Reflective Thinking Ability |
| 3 | GA2 | Global citizenship: ethical, social and professional understanding | PO3 | Awareness of Global & Regional Business Practices |
| 4 | GA4 | Employability: equipped with skills, attributes, leadership and entrepreneurial qualities that society needs; being capable of making a contribution to society through earning a living | PO4 | Effective Communication |
| 5 | GA3 | Eco-literate: sensitivity towards a sustainable environment | PO5 | Ethical behavior, social responsibility, sustainable attitude |
| 6 | GA4 | Employability: equipped with skills, attributes, leadership and entrepreneurial qualities that society needs; being capable of making a contribution to society through earning a living | PO6 | Domain Knowledge |

| Sr. No. | Semester | Institute Course Code | Catalog Course Code | Title | Course Outcome No | Course Outcome Statement | PO1 | PO2 | PO3 | PO4 | PO5 | PO6 |
|---------|----------|-----------------------|---------------------|------------------------------------|-------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|------------|------------|------------|
| 13 | Sem I | 0203480101 - PP | T2353 | Entrepreneurship | CO1 | To develop an entrepreneurial mindset | Moderate-M | Strong-H | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 13 | | | | | CO2 | To appraise the entrepreneurial process starting with pre-venture stage | Moderate-M | Strong-H | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 13 | | | | | CO3 | To relate to practical aspects of starting a company | Moderate-M | Strong-H | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 13 | | | | | CO4 | To relate to practical aspects of starting a company | Moderate-M | Strong-H | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 13 | | | | | CO5 | To Analysis the challenges and opportunities for entrepreneurship | Moderate-M | Strong-H | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 14 | Sem I | 0203480102 - PP | T2114 | Essentials of Marketing Management | CO1 | Apply fundamental concepts of marketing to the industry | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 14 | | | | | CO2 | Examine marketing perspectives essential for all managers today | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 14 | | | | | CO3 | Analyze the marketing strategies of companies globally | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 14 | | | | | CO4 | Experiment with out of the box thinking which will them to develop innovative marketing strategies | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 14 | | | | | CO5 | Experiential learning through data-driven approach and application of digital marketing | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 15 | Sem I | 0203480103 - PP | T2003 | Financial Accounting | CO1 | Understand the Basic Principles, Concepts and Conventions of Accounting | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 15 | | | | | CO2 | Preparation of Financial Statements | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 15 | | | | | CO3 | Understand the treatment of Inventory Valuation, Depreciation of Fixed Assets and Amortization of Intangible Assets | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 15 | | | | | CO4 | Understanding Annual Reports of Companies | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 15 | | | | | CO5 | Overview of Accounting Standards and GAAP | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 16 | Sem I | 0203480104 - PP | T1324 | Goods and Service Tax (GST) Law | CO1 | The Constitution (One Hundred and First) Amendment Act, 2016 has enabled the introduction of the new Goods and Service Tax Law and is going to impact each and every business entity. | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 16 | | | | | CO2 | There will be transition from the existing taxation system to the new model of tax governance. | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 16 | | | | | CO3 | The aim of this course is to provide basic knowledge as well as practical knowledge regarding the operation of GST Law. | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 17 | Sem I | 0203480105 - PP | T1140 | Legal Aspects of Business | CO1 | To understand the concept of legal aspects of business | Strong-H | Moderate-M | Moderate-M | Strong-H | Moderate-M | Moderate-M |
| 17 | | | | | CO2 | To understand how the various business laws can be applied in working transctions. | Moderate-M | Moderate-M | Moderate-M | Strong-H | Moderate-M | Moderate-M |

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| 17 | | | | | CO3 | To make the students understand how the business laws are interpreted | Moderate-M | Moderate-M | Moderate-M | Strong-H | Moderate-M | Moderate-M |
| 17 | | | | | CO4 | Ability to solve cases when asked to handle a particular case relating to business laws. | Moderate-M | Moderate-M | Moderate-M | Strong-H | Moderate-M | Moderate-M |
| 18 | Sem I | 0203480106 - PP | T2528 | Management of Operations | CO1 | Understanding basic Concepts , scope and techniques in Ops Mgm | Moderate-M | Strong-H | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 18 | | | | | CO2 | Examining strategic importance of operations management across various sectors | Moderate-M | Strong-H | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 18 | | | | | CO3 | Understanding value creation & analysing ways of making it more effective | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 18 | | | | | CO4 | Understanding impact of conversion processes on customer satisfaction | Moderate-M | Strong-H | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 19 | Sem I | 0203480107 - PP | T2225 | Research Methodology | CO1 | Comprehension of research issues | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 19 | | | | | CO2 | Ability to identify research questions and formulate research hypotheses | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 19 | | | | | CO3 | Ability to understand and apply various techniques of research design and data collection | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 19 | | | | | CO4 | Ability to synthesize qualitative and quantitative data crunching techniques | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 20 | Sem I | 0203480108 - PP | T6075 | Managerial Economics | CO1 | Understand the basic concepts in introductory economics | Moderate-M | Strong-H | Moderate-M | Moderate-M | Weak-L | Moderate-M |
| 20 | | | | | CO2 | Understand the decisions taken by decision making authorities such as corporates/ government, from an economic analysis perspective | Moderate-M | Strong-H | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 20 | | | | | CO3 | Apply the concepts in business transactions and case studies | Moderate-M | Strong-H | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 20 | | | | | CO4 | Analyse the daily events/news and identify the relevant concepts | Moderate-M | Strong-H | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 21 | Sem I | 0203480109 - PP | T2802 | Project | CO1 | Students will be able to identify, analyze and interpret relevant issues /situations | Strong-H | Strong-H | Strong-H | Strong-H | Strong-H | Strong-H |
| 21 | | | | | CO2 | Students will be able to analyze and synthesize relevant data | Strong-H | Strong-H | Strong-H | Strong-H | Strong-H | Strong-H |
| 21 | | | | | CO3 | Students will be able to write and present a business issue comprehensively | Strong-H | Strong-H | Strong-H | Strong-H | Strong-H | Strong-H |
| 22 | Sem I | 0203480110 - PP | T2572 | Human Resource Management | CO1 | Define the basic Concepts , functions, scope and techniques in HRM | Moderate-M | Strong-H | Moderate-M | Moderate-M | Weak-L | Strong-H |
| 22 | | | | | CO2 | Analyse the various contemporary issue in current scenario | Moderate-M | Strong-H | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 22 | | | | | CO3 | Apply and Demonstrate the HR skills | Moderate-M | Strong-H | Moderate-M | Moderate-M | Moderate-M | Moderate-M |

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| 22 | | | | | CO4 | Develop the Ability Interpret and communicate Various HR policies | Moderate-M | Strong-H | Moderate-M | Strong-H | Moderate-M | Moderate-M |
| 23 | Sem I | 0203480111 - PP | T2216 | Business Statistics | CO1 | To enable students to present, analyze and interpret data | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 23 | | | | | CO2 | To enable students to use concepts of probability in business situations | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 23 | | | | | CO3 | To enable students to make inferences from samples drawn from large datasets | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 23 | | | | | CO4 | To enable students to apply univariate and multivariate statistical techniques. | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 24 | SEM IV | 0203480401 - PP | T2209 | Business Forecasting | CO1 | Understand basic characteristics of time series forecasting | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 24 | | | | | CO2 | Analyse basic time series models for time series data | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 24 | | | | | CO3 | Apply learnt principles and techniques to implement forecasts. | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 24 | | | | | CO4 | Evaluate modeling and forecasting outcomes. | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 25 | SEM IV | 0203480402 - PP | T2139 | Digital Marketing | CO1 | Evaluate modeling and forecasting outcomes. | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 25 | | | | | CO2 | Compare and contrast different tools and techniques available for Digital marketing and suggest in final marketing strategy | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 25 | | | | | CO3 | Evaluate and prepare digital marketing strategies using latest trends | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 26 | SEM IV | 0203480403 - PP | T2254 | Game Theory for Strategic Thinking | CO1 | To understand what is operations strategy and how it is formulated | Moderate-M | Strong-H | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 26 | | | | | CO2 | To understand what is how to identify manufacturing task and feature for each kind of business and recommend appropriate operations strategy for each of them | Moderate-M | Strong-H | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 26 | | | | | CO3 | To understand how to measure organizational performance against the chosen operations strategy | Moderate-M | Strong-H | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 27 | SEM IV | 0203480404 - PP | T2290 | Leadership and Capacity Building | CO1 | To understand the concepts of Leadership and capacity Building | Strong-H | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 27 | | | | | CO2 | to understand traits of Leadership and its usefulness in Organisational Growth | Strong-H | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 27 | | | | | CO3 | To develop skills and understand role of effective followers and how to develop a pipeline of effective followers | Strong-H | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 27 | | | | | CO4 | Ability to demonstrate Leadership skills and understand effective ways to reduce impact of political dynamics in Organisation | Strong-H | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |

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| 37 | | | | | CO4 | Understand and apply the Risk Management techniques adopted by banks | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 37 | | | | | CO5 | Understand the regulatory framework applicable for banking operations | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 38 | SEM IV | 0203480425 - PP | T2013 | Derivative Markets | CO1 | Introduction to Derivatives | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 38 | | | | | CO2 | Compare and Contrast Different Derivative Instruments | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 38 | | | | | CO3 | Analyze the Strategies for Profit and Risk Management | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 38 | | | | | CO4 | Evaluation of Different Models | Moderate-M | Moderate-M | Strong-H | Moderate-M | Moderate-M | Moderate-M |
| 38 | | | | | CO5 | Valuation of Derivative Instruments | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 39 | SEM IV | 0203480427 - PP | T2056 | Financial Risk Management | CO1 | To understand the evolution of Financial Risk Management, and the Overview of Risk Management function | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 39 | | | | | CO2 | To understand Risks definition (market, credit, liquidity, operational), more specifically on the identification of different forms of risk (currency, interest rate, equity, commodity) | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 39 | | | | | CO3 | To understand and measure Market Risk using Value at Risk. To understand basic concepts of Conditional VaR, Marginal VaR, Extreme Value Theory and Stress Testing. To understand VIX and using various Derivatives strategies to mitigate Market Risks. | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 39 | | | | | CO4 | To understand Credit Risk and various aspects of credit risk such as Probability of Default, Loss Given default, Amount owed at Default, Portfolio Credit risks, Credit ratings | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 39 | | | | | CO5 | To understand Operational Risk and some of the tools to analyze, identify and mitigate operational risks | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 40 | SEM IV | 0203480435 - PP | T2182 | Technology in Supply Chain | CO1 | Develop a sound understanding of the important role of technology in supply chain management in today's business environment | Moderate-M | Moderate-M | Strong-H | Moderate-M | Moderate-M | Moderate-M |
| 40 | | | | | CO2 | Become familiar with emerging trends in technologies in SCM | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 40 | | | | | CO3 | To analyze and evaluate opportunities and risk factors in various supply chain technologies | Moderate-M | Strong-H | Moderate-M | Moderate-M | Strong-H | Moderate-M |
| 41 | SEM IV | 0203480438 - PP | T3297 | Software Quality Management | CO1 | Understand Software Quality | Moderate-M | Moderate-M | Moderate-M | Strong-H | Moderate-M | Moderate-M |
| 41 | | | | | CO2 | Software Quality Management | Strong-H | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 41 | | | | | CO3 | Software Process Quality | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 41 | | | | | CO4 | Understand Software Quality Assurance | Moderate-M | Moderate-M | Moderate-M | Strong-H | Moderate-M | Moderate-M |

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| 46 | | | | | CO2 | Examine Data Structures in Financial Services | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 46 | | | | | CO3 | Design Marketing Analytics in Financial Services | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 46 | | | | | CO4 | Compose Portfolio Segmentations & Credit Risk Analytics in Financial Service | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 47 | SEM IV | 0203480449 - PP | T2686 | Marketing Analytics | CO1 | This course deals with analytical methods in identifying &understanding various aspects of customer's behavior | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 47 | | | | | CO2 | Understand Marketing analytics and its applications in real life business environment | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 47 | | | | | CO3 | Understand Marketing analytics and its applications in real life business environment | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 47 | | | | | CO4 | Understand the various Techniques used in Marketing Analytics | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 48 | SEM IV | 0203480450 - PP | T2687 | Operations Analytics | CO1 | Understand the various Techniques used in Marketing Analytics | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 48 | | | | | CO2 | Apply various operations and networking models and algorithms | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 48 | | | | | CO3 | Evaluate various modeling outcomes in real business. | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 49 | SEM IV | 0203480451 - PP | T2693 | Visual Analytics | CO1 | Understand the concept of visual Analytics | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 49 | | | | | CO2 | Understand the various tools of Visual Analytics | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 49 | | | | | CO3 | Understand the various Techniques used in Visual Analytics | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 49 | | | | | CO4 | To understand the concepts of Data Mining and content Analysis | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 49 | | | | | CO5 | Understanding of Visal Analytics in Business Environment | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H |
| 50 | SEM II | 0203480201 - PP | T2891 | Business Research Methods | CO1 | Understanding of contemporary applications of business research. | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H | Strong-H |
| 50 | | | | | CO2 | Analytical skills and proficiency in the applications of advanced statistical tools and techniques | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Strong-H | Moderate-M |
| 50 | | | | | CO3 | Design and implementation of a business research project in different domains: Marketing, HR, Finance, Operations...etc. | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 50 | | | | | CO4 | Interpretation and communication of business research findings. | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M | Moderate-M |
| 51 | SEM II | 0203480202 - PP | T2227 | Business Analytics | CO1 | The student should be able to define the basic concepts, functions & techniques used in Business Analytics | Moderate-M | Strong-H | Moderate-M | Strong-H | Moderate-M | Moderate-M |
| 51 | | | | | CO2 | The student should demonstrate Familiartiy with state of the art tools in Business Analytics | Moderate-M | Strong-H | Moderate-M | Strong-H | Moderate-M | Moderate-M |

