

**SYMBIOSIS CENTRE FOR MANAGEMENT AND HUMAN RESOURCE DEVELOPMENT  
MASTER OF BUSINESS ADMINISTRATION**

Institute Code	Institute Name	Programme Code	Program Name	Catalog Course Code	Catalog Course Name	Course Type	Batch 2020	Batch 2021	Change in T-Code Yes / No	Change in course/Nature	Change in Pedagogy	Change in evaluation	Change in instruction method	Add on course	Changes Yes: Revised No:
203	SCMHRD, Pune	20341	M.B.A.	GEN001	Global Immersion Programme	Core		Added	Yes	Yes					Yes
203	SCMHRD, Pune	20341	M.B.A.	GEN002	Project	Core	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	GEN003	Internship	Core	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	GEN005	Non Catalog Courses	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T0100	Research Publication	Core	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T1140	Legal Aspects of Business	Core	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T1324	Goods and Service Tax (GST) Law	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2003	Financial Accounting	Core	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2011	Commercial Banking	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2013	Derivative Markets	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2015	Introduction to Financial Markets and Institutions	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2019	Fixed Income Markets	Elective	Base PS	No Change	No						




203	SCMHRD, Pune	20341	M.B.A.	T2021	Insurance Management	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2025	Microfinance and Social Banking	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2034	Financial Management	Core	Base PS	Dropped	Yes	Yes					Yes
203	SCMHRD, Pune	20341	M.B.A.	T2035	Introduction to Financial Management	Core	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2043	Security Analysis and Portfolio Management	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2051	Financial Modeling	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2055	Behavioral Finance	Elective		Added	Yes	Yes					Yes
203	SCMHRD, Pune	20341	M.B.A.	T2056	Financial Risk Management	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2059	Advanced Corporate Finance	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2063	Project Feasibility and Financing	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2073	International Finance	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2076	Advanced Technical Analysis	Elective	Base PS	No Change	No						

203	SCMHRD, Pune	20341	M.B.A.	T2114	Essentials of Marketing Management	Core	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2118	Consumer Behaviour	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2121	Customer Relationship Management	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2125	Marketing Strategy	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2127	Integrated Marketing Communicati on	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2130	Brand Management	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2136	Sales Force and Channel Management	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2139	Digital Marketing	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2141	Rural Marketing	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2143	Services Marketing	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2144	Sports and Entertaineme nt Marketing	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2145	Sustainable Marketing	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2148	Retail Marketing	Elective	Base PS	No Change	No						



203	SCMHRD, Pune	20341	M.B.A.	T2152	Business to Business Marketing	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2153	International Marketing	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2154	Marketing Simulation	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2159	International Trade and Logistics	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2163	Quality Management	Elective		Added	Yes	Yes						Yes
203	SCMHRD, Pune	20341	M.B.A.	T2165	Lean Six Sigma	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2169	Warehouse Management	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2170	Sustainable Supply Chain	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2175	Procurement and Materials Management	Elective		Added	Yes	Yes						Yes
203	SCMHRD, Pune	20341	M.B.A.	T2179	Supply Chain Modeling and Design	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2181	Supply Chain Strategy	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2182	Technology in Supply Chain	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2187	Service Operations Management	Elective	Base PS	No Change	No							



SCMHRD

203	SCMHRD, Pune	20341	M.B.A.	T2189	Operations Strategy and Control	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2193	Project Management	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2195	Project Risk Management	Elective		Added	Yes	Yes						Yes
203	SCMHRD, Pune	20341	M.B.A.	T2201	Advanced Project Management	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2209	Business Forecasting	Core	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2216	Business Statistics	Core	Base PS	No Change	No			Yes				Yes
203	SCMHRD, Pune	20341	M.B.A.	T2220	Operations Research	Core	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2225	Research Methodology	Core	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2227	Business Analytics	Core	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2236	Corporate Governance and Ethics	Core	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2237	Corporate Social Responsibility	Core	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2239	Business Communicati on	Core	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2244	Innovation Management	Core	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2246	Technology Innovation	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2253	Strategic Management	Core	Base PS	No Change	No							



203	SCMHRD, Pune	20341	M.B.A.	T2254	Game Theory for Strategic Thinking	Core	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2255	Advanced Strategic Management	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2281	Talent Acquisition	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2283	Talent Management	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2284	Learning and Development	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2286	Industrial Relations	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2290	Leadership and Capacity Building	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2294	Conflict and Negotiation	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2296	Compensatio n and Reward Management	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2297	HRD Audit and Scorecard	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2298	Coaching, Counseling and Mentoring	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2299	Emotional Intelligence at Workplace	Elective	Base PS	No Change	No						

203	SCMHRD, Pune	20341	M.B.A.	T2300	HR Analytics	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2353	Entrepreneur ship	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2354	Social Entrepreneur ship	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2387	Global Business Environment	Core	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2498	Financial Statement Analysis	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2502	Wealth Management	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2528	Management of Operations	Core	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2572	Human Resource Management	Core	Base PS	No Change	No					Yes		Yes
203	SCMHRD, Pune	20341	M.B.A.	T2573	Organizational Behaviour	Core	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2574	Employment Related Laws	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2576	Performance Management System	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2577	HRD Instruments	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2578	Organizational Development and Change	Elective	Base PS	No Change	No							

203	SCMHRD, Pune	20341	M.B.A.	T2595	Concepts and Applications in Sustainability	Core	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2607	Venture and Private Equity Funding	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2612	Business Analytics for Marketing	Elective	Base PS	Dropped	Yes	Yes						Yes
203	SCMHRD, Pune	20341	M.B.A.	T2645	Lean Startup	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2674	Investment Banking	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2684	Financial Analytics	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2686	Marketing Analytics	Elective		Added	Yes	Yes						Yes
203	SCMHRD, Pune	20341	M.B.A.	T2692	Social Media Analytics	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2693	Visual Analytics	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2712	Design Thinking	Core	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2759	Psychological Issues at Work	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2760	Strategic Human Resource Management	Elective	Base PS	No Change	No							
203	SCMHRD, Pune	20341	M.B.A.	T2777	Management Accounting	Core		Added	Yes	Yes						Yes





203	SCMHRD, Pune	20341	M.B.A.	T2797	Probability Model for Simulation and Analytics	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2827	Supply chain management	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2856	Taxation	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T2891	Business Research Methods	Core	Base PS	No Change	No			Yes			Yes
203	SCMHRD, Pune	20341	M.B.A.	T3082	IT Consulting	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T3152	Advanced Excel	Core	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T3158	E-Business Operations	Elective		Added	Yes	Yes					Yes
203	SCMHRD, Pune	20341	M.B.A.	T3288	Business Process Management	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T3312	Project Management Suite	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T3394	Internet of Things	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T3395	Digital Transformati on	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T3397	Data Mining	Elective		Added	Yes	Yes					Yes
203	SCMHRD, Pune	20341	M.B.A.	T3451	Data Visualization and modeling	Elective		Added	Yes	Yes					Yes
203	SCMHRD, Pune	20341	M.B.A.	T3507	Customer Analytics	Elective		Added	Yes	Yes					Yes



203	SCMHRD, Pune	20341	M.B.A.	T3531	R Programming	Elective		Added	Yes	Yes					Yes
203	SCMHRD, Pune	20341	M.B.A.	T3532	Machine Learning	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T3564	Cloud and Big Data	Elective		Added	Yes	Yes					Yes
203	SCMHRD, Pune	20341	M.B.A.	T3577	Data Analysis Using Python	Elective		Added	Yes	Yes					Yes
203	SCMHRD, Pune	20341	M.B.A.	T3638	Marketing and Sales Analytics	Elective		Added	Yes	Yes					Yes
203	SCMHRD, Pune	20341	M.B.A.	T3639	Spreadsheet Modelling	Elective		Added	Yes	Yes					Yes
203	SCMHRD, Pune	20341	M.B.A.	T3655	Introduction to Natural Language Processing	Elective		Added	Yes	Yes					Yes
203	SCMHRD, Pune	20341	M.B.A.	T4005	Integrated Disaster Management	Core	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T6003	Indian Kaleidoscope- Culture and Communicati on	Core	Base PS	Dropped	Yes	Yes					Yes
203	SCMHRD, Pune	20341	M.B.A.	T6012	Basic German I	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T6014	Basic French I	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T6016	Basic Spanish I	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T6018	Basic Chinese I	Elective	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T6068	Basic Econometrics	Core	Base PS	No Change	No						



203	SCMHRD, Pune	20341	M.B.A.	T6074	Macroeconomics for Managers	Core	Base PS	No Change	No						
203	SCMHRD, Pune	20341	M.B.A.	T6075	Managerial Economics	Core	Base PS	No Change	No						





**Symbiosis Centre for Management and Human Resource Development,  
Pune**  
**Master of Business Administration  
Programme Structure 2020-22**

1.	<b>OBJECTIVE</b>	To provide the students: Conceptual knowledge of business along with a sound understanding of management theory and practice. Corporate exposure to the methods of business and best business practices. Building interpersonal skills and leadership qualities.			
2.	<b>DURATION (IN MONTHS)</b>	24 (Full Time)			
3.	<b>INTAKE</b>	180			
4.	<b>RESERVATION</b>	<b>I. Within the sanctioned intake</b>	<b>a) SC (In Percentage)</b>	<b>b) ST (In Percentage)</b>	<b>c) Differently abled (In Percentage)</b>
			15	7.5	3
		<b>II. Over and above the sanctioned intake</b>	<b>a) Kashmiri Migrants (In Seats)</b>	<b>b) International Students (In Percentage)</b>	
			2	15	
5.	<b>ELIGIBILITY</b>	Graduate from any recognised University/ Institution of National Importance with a minimum of 50% marks or equivalent grade (45% marks or equivalent grade for Scheduled Caste / Scheduled Tribes).			
6.	<b>SELECTION PROCEDURE</b>	Symbiosis Nation Aptitude Test Score, Group Exercise, Personal Interaction and Writing Ability Test (GE-PIWAT)			
7.	<b>MEDIUM OF INSTRUCTION</b>	English			
8.	<b>PROGRAMME PATTERN</b>	Semester			
9.	<b>COURSE &amp; SPECIALIZATION</b>	As per Annexure A Students should not exceed 30 internal credits out of 100 credits during entire programme.			
10.	<b>FEE</b>		<b>Academic Fee p.a</b>	<b>Institute Deposit</b>	<b>Total</b>
		<b>Indian Students</b>	920000	20000	940000
		<b>International Students (USD equivalent to INR)</b>	1380000	20000	1400000
11.	<b>ASSESSMENT</b>	All Internal Courses will have 100% component as internal evaluation at the Institute level. All external courses will have 60% internal component and 40% component as external [University] examination.			
12.	<b>STANDARD OF PASSING</b>	The assessment of the student for each examination is done, based on relative performance. Maximum Grade Point (GP) is 10 corresponding to O (Outstanding). For all courses, a student is required to pass both internal and external examination separately with a minimum Grade Point of 4 corresponding to Grade P. Students securing less than 40% absolute marks in each head of passing will be declared FAIL. The University awards a degree to the student who has achieved a minimum			

		CGPA of 4 out of maximum of 10 CGPA for the programme.
13.	<b>AWARD OF DEGREE/ DIPLOMA/ CERTIFICATE</b>	Master of Business Administration will be awarded at the end of semester IV examination by taking into consideration the performance of all semester examinations after obtaining minimum 4 CGPA out of 10 CGPA.

<b>14. NATURE WISE DISTRIBUTION OF CREDITS</b>							
Semester	Generic Core	Generic Elective	Specialization Core	Specialization Elective	Open Elective	Audit	Total
1	25	2	0	0	0	1*	27
2	15	0	0	0	14	0	29
3	15	16	0	0	0	1*	31
4	7	0	0	0	6	0	13
<b>Total</b>	<b>62</b>	<b>18</b>	<b>0</b>	<b>0</b>	<b>20</b>	<b>0</b>	<b>100</b>

\* Satisfactory completion of the non letter grade courses 'Integrated Disaster Management' and 'Research Publication' is mandatory for award of degree.

The revised programme structure supersedes the previously approved programme structure dated 02/04/2021 for the programme.

This Programme Structure is aligned with the norms laid down by the University and is approved by the Academic Council. Hereafter changes (if any) which conform to the policy on "Curriculum Development and Review" would be permissible, subject to revision of the Programme Structure, following the specified processes.

Head - Academics

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Master of Business Administration  
Programme Structure 2020-22**

**Annexure A**

Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
<b>Semester : 1</b>							
<b>Generic Core Courses</b>							
T2239	0203410101	Business Communication		2	60	40	100
T2216	0203410102	Business Statistics		2	60	40	100
T2114	0203410103	Essentials of Marketing Management		2	60	40	100
T2003	0203410104	Financial Accounting		2	60	40	100
T2572	0203410105	Human Resource Management		2	100	0	100
T2035	0203410106	Introduction to Financial Management		2	60	40	100
T2528	0203410107	Management of Operations		2	60	40	100
T2220	0203410108	Operations Research		2	60	40	100
T2573	0203410109	Organizational Behaviour		2	60	40	100
T2225	0203410110	Research Methodology		2	60	40	100
T6075	0203410111	Managerial Economics		2	60	40	100
T2802	0203410112	Project		2	100	0	100
T3152	0203410113	Advanced Excel		1	50	0	50
T4005	0203410114	Integrated Disaster Management *		0	0	0	Non Letter Grade
<b>Total</b>				<b>25</b>	<b>850</b>	<b>400</b>	<b>1250</b>
<b>Generic Elective Courses Group</b>							
T6012	0203410115	Basic German I		2	100	0	100
T6016	0203410116	Basic Spanish I		2	100	0	100
T6014	0203410117	Basic French I		2	100	0	100
T6018	0203410118	Basic Chinese I		2	100	0	100
<b>Total Required Credits</b>				<b>2</b>	<b>100</b>	<b>0</b>	<b>100</b>
<b>Semester : 2</b>							
<b>Generic Core Courses</b>							
T2891	0203410201	Business Research Methods		3	90	60	150
T2227	0203410202	Business Analytics		2	60	40	100
T2034	0203410203	Financial Management		2	60	40	100
T1140	0203410204	Legal Aspects of Business		2	60	40	100
T6068	0203410205	Basic Econometrics		2	60	40	100
T6074	0203410206	Macroeconomics for Managers		2	60	40	100
T2237	0203410207	Corporate Social Responsibility		1	50	0	50
T2712	0203410208	Design Thinking		1	50	0	50
<b>Total</b>				<b>15</b>	<b>490</b>	<b>260</b>	<b>750</b>
<b>Open Elective Courses Group</b>							



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**Annexure A**

Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
T2148	0203410209	Retail Marketing		2	60	40	100
T2130	0203410210	Brand Management		2	100	0	100
T2136	0203410211	Sales Force and Channel Management		2	60	40	100
T2139	0203410212	Digital Marketing		2	60	40	100
T2152	0203410213	Business to Business Marketing		2	100	0	100
T2145	0203410214	Sustainable Marketing		2	60	40	100
T2574	0203410215	Employment Related Laws		2	60	40	100
T2577	0203410216	HRD Instruments		2	100	0	100
T2281	0203410217	Talent Acquisition		2	60	40	100
T2576	0203410218	Performance Management System		2	60	40	100
T2284	0203410219	Learning and Development		2	60	40	100
T2296	0203410220	Compensation and Reward Management		2	100	0	100
T2073	0203410221	International Finance		2	60	40	100
T2011	0203410222	Commercial Banking		2	60	40	100
T2013	0203410223	Derivative Markets		2	100	0	100
T2059	0203410224	Advanced Corporate Finance		2	60	40	100
T2015	0203410225	Introduction to Financial Markets and Institutions		2	60	40	100
T2498	0203410226	Financial Statement Analysis		2	60	40	100
T2051	0203410227	Financial Modeling		2	100	0	100
T2193	0203410228	Project Management		2	60	40	100
T3312	0203410229	Project Management Suite		2	100	0	100
T2827	0203410230	Supply Chain Management		2	60	40	100
T2169	0203410231	Warehouse Management		2	60	40	100
T2165	0203410232	Lean Six Sigma		2	60	40	100
T2187	0203410233	Service Operations Management		2	60	40	100
T2607	0203410234	Venture and Private Equity Funding		2	60	40	100
T2353	0203410235	Entrepreneurship		2	60	40	100
T2692	0203410236	Social Media Analytics		2	60	40	100
T2645	0203410237	Lean Startup		2	60	40	100
<b>Total Required Credits</b>				<b>14</b>	<b>500</b>	<b>200</b>	<b>700</b>
<b>Audit Courses</b>							
T2148	0203410238	Retail Marketing *		0	0	0	Non Letter Grade



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**Annexure A**

Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
T2130	0203410239	Brand Management *		0	0	0	Non Letter Grade
T2136	0203410240	Sales Force and Channel Management *		0	0	0	Non Letter Grade
T2139	0203410241	Digital Marketing *		0	0	0	Non Letter Grade
T2152	0203410242	Business to Business Marketing *		0	0	0	Non Letter Grade
T2145	0203410243	Sustainable Marketing *		0	0	0	Non Letter Grade
T2073	0203410244	International Finance *		0	0	0	Non Letter Grade
T2011	0203410245	Commercial Banking *		0	0	0	Non Letter Grade
T2013	0203410246	Derivative Markets *		0	0	0	Non Letter Grade
T2059	0203410247	Advanced Corporate Finance *		0	0	0	Non Letter Grade
T2015	0203410248	Introduction to Financial Markets and Institutions *		0	0	0	Non Letter Grade
T2498	0203410249	Financial Statement Analysis *		0	0	0	Non Letter Grade
T2051	0203410250	Financial Modeling *		0	0	0	Non Letter Grade
T2574	0203410251	Employment Related Laws *		0	0	0	Non Letter Grade
T2577	0203410252	HRD Instruments *		0	0	0	Non Letter Grade
T2281	0203410253	Talent Acquisition *		0	0	0	Non Letter Grade
T2576	0203410254	Performance Management System *		0	0	0	Non Letter Grade
T2284	0203410255	Learning and Development *		0	0	0	Non Letter Grade
T2296	0203410256	Compensation and Reward Management *		0	0	0	Non Letter Grade
T2827	0203410257	Supply Chain Management *		0	0	0	Non Letter Grade
T2165	0203410258	Lean Six Sigma *		0	0	0	Non Letter Grade
T2353	0203410259	Entrepreneurship *		0	0	0	Non Letter Grade
T2692	0203410260	Social Media Analytics *		0	0	0	Non Letter Grade





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**Annexure A**

Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
<b>Semester : 3</b>							
<b>Generic Core Courses</b>							
T2906	0203410301	Summer Internship		6	180	120	300
T2209	0203410302	Business Forecasting		2	60	40	100
T2244	0203410303	Innovation Management		2	60	40	100
T2253	0203410304	Strategic Management		2	60	40	100
T2802	0203410305	Project		2	100	0	100
T2595	0203410306	Concepts and Applications in Sustainability		1	50	0	50
T0100	0203410307	Research Publication *		0	0	0	Non Letter Grade
<b>Total</b>				<b>15</b>	<b>510</b>	<b>240</b>	<b>750</b>
<b>Open Elective Courses Group</b>							
T2025	0203410308	Microfinance and Social Banking		2	60	40	100
T1324	0203410309	Goods and Service Tax (GST) Law		2	60	40	100
T2063	0203410310	Project Feasibility and Financing		2	60	40	100
T2127	0203410311	Integrated Marketing Communication		2	60	40	100
T2143	0203410312	Services Marketing		2	60	40	100
T2154	0203410313	Marketing Simulation		2	100	0	100
T2118	0203410314	Consumer Behaviour		2	60	40	100
T2153	0203410315	International Marketing		2	100	0	100
T2144	0203410316	Sports and Entertainment Marketing		2	60	40	100
T2246	0203410317	Technology Innovation		2	60	40	100
TM2001	0203410318	Economics of Human Resources		2	100	0	100
T2294	0203410319	Conflict and Negotiation		2	60	40	100
T2286	0203410320	Industrial Relations		2	60	40	100
T2290	0203410321	Leadership and Capacity Building		2	60	40	100
T2297	0203410322	HRD Audit and Scorecard		2	100	0	100
T2300	0203410323	HR Analytics		2	60	40	100
T2283	0203410324	Talent Management		2	60	40	100
T2578	0203410325	Organizational Development and Change		2	60	40	100
T2056	0203410326	Financial Risk Management		2	60	40	100
T2019	0203410327	Fixed Income Markets		2	60	40	100



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**Annexure A**

Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
T2043	0203410328	Security Analysis and Portfolio Management		2	100	0	100
T2674	0203410329	Investment Banking		2	60	40	100
T2684	0203410330	Financial Analytics		2	100	0	100
T2076	0203410331	Advanced Technical Analysis		2	60	40	100
T2201	0203410332	Advanced Project Management		2	60	40	100
T2179	0203410333	Supply Chain Modeling and Design		2	60	40	100
T3532	0203410334	Machine learning		2	100	0	100
T2159	0203410335	International Trade and Logistics		2	60	40	100
T3082	0203410336	IT Consulting		2	60	40	100
T2182	0203410337	Technology in Supply Chain		2	60	40	100
T2181	0203410338	Supply Chain Strategy		2	100	0	100
T2693	0203410339	Visual Analytics		2	60	40	100
T2354	0203410340	Social Entrepreneurship		2	60	40	100
T3394	0203410341	Internet of Things		2	60	40	100
T3395	0203410342	Digital Transformation		2	60	40	100
<b>Total Required Credits</b>				<b>16</b>	<b>560</b>	<b>240</b>	<b>800</b>
<b>Semester : 4</b>							
<b>Generic Core Courses</b>							
T2236	0203410401	Corporate Governance and Ethics		2	100	0	100
T2254	0203410402	Game Theory for Strategic Thinking		2	100	0	100
T2387	0203410403	Global Business Environment		2	60	40	100
T2801	0203410404	Project		1	50	0	50
<b>Total</b>				<b>7</b>	<b>310</b>	<b>40</b>	<b>350</b>
<b>Open Elective Courses</b>							
T2125	0203410405	Marketing Strategy	Marketing	2	100	0	100
T2141	0203410406	Rural Marketing	Marketing	2	100	0	100
T2760	0203410408	Strategic Human Resource Management	Human Resource	2	100	0	100
T2298	0203410409	Coaching, Counseling and Mentoring	Human Resource	2	100	0	100
T2759	0203410410	Psychological Issues at Work	Human Resource	1	50	0	50
T2299	0203410411	Emotional Intelligence at Workplace	Human Resource	1	50	0	50
T2021	0203410412	Insurance Management	Finance	2	100	0	100
T2856	0203410413	Taxation	Finance	2	100	0	100



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**Annexure A**

Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
T2502	0203410414	Wealth Management	Finance	2	100	0	100
T2797	0203410415	Probability Model for Simulation and Analytics	Operations	2	100	0	100
T2170	0203410416	Sustainable Supply Chain	Operations	2	100	0	100
T2189	0203410417	Operations Strategy and Control	Operations	2	100	0	100
T3288	0203410418	Business Process Management	Operations	2	100	0	100
T2121	0203410407	Customer Relationship Management		2	100	0	100
T2255	0203410419	Advanced Strategic Management		2	100	0	100
<b>Total Required Credits</b>				<b>6</b>	<b>300</b>	<b>0</b>	<b>300</b>



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Semester	Internal Credits	External Credits	Total Credits	Total Marks
Semester 1	7	20	27	1350
Semester 2	6	23	29	1450
Semester 3	7	24	31	1550
Semester 4	11	2	13	650
<b>Total</b>	<b>31</b>	<b>69</b>	<b>100</b>	<b>5000</b>



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1.	<b>OBJECTIVE</b>	To provide the students: Conceptual knowledge of business along with a sound understanding of management theory and practice. Corporate exposure to the methods of business and best business practices. Building interpersonal skills and leadership qualities.			
2.	<b>DURATION (IN MONTHS)</b>	24 (Full Time)			
3.	<b>INTAKE</b>	180			
4.	<b>RESERVATION</b>	<b>I. Within the sanctioned intake</b>	<b>a) SC (In Percentage)</b>	<b>b) ST (In Percentage)</b>	<b>c) Differently abled (In Percentage)</b>
			15	7.5	3
		<b>II. Over and above the sanctioned intake</b>	<b>a) Kashmiri Migrants (In Seats)</b>	<b>b) International Students (In Percentage)</b>	
			2	15	
5.	<b>ELIGIBILITY</b>	Graduate from any recognised University/ Institution of National Importance with a minimum of 50% marks or equivalent grade (45% marks or equivalent grade for Scheduled Caste/ Scheduled Tribes).			
6.	<b>SELECTION PROCEDURE</b>	Symbiosis Nation Aptitude Test Score, Group Exercise, Personal Interaction and Writing Ability Test (GE-PIWAT)			
7.	<b>MEDIUM OF INSTRUCTION</b>	English			
8.	<b>PROGRAMME PATTERN</b>	Semester			
9.	<b>COURSE &amp; SPECIALIZATION</b>	As per Annexure A			
10.	<b>FEE</b>		<b>Academic Fee p.a</b>	<b>Institute Deposit</b>	<b>Total</b>
		<b>Indian Students</b>	940000	20000	960000
		<b>International Students (USD equivalent to INR)</b>	1410000	20000	1430000
11.	<b>ASSESSMENT</b>	All Internal Courses will have 100% component as internal evaluation at the Institute level. All external courses will have 60% internal component and 40% component as external [University] examination.			
12.	<b>STANDARD OF PASSING</b>	The assessment of the student for each examination is done, based on relative performance. Maximum Grade Point (GP) is 10 corresponding to O (Outstanding). For all courses, a student is required to pass both internal and external examination separately with a minimum Grade Point of 4 corresponding to Grade P. Students securing less than 40% absolute marks in each head of passing will be declared FAIL. The University awards a degree to the student who has achieved a minimum			

		CGPA of 4 out of maximum of 10 CGPA for the programme.					
13.	<b>AWARD OF DEGREE/ DIPLOMA/ CERTIFICATE</b>	Master of Business Administration will be awarded at the end of semester IV examination by taking into consideration the performance of all semester examinations after obtaining minimum 4 CGPA out of 10 CGPA.					
14.	<b>CLASSIFICATION OF CREDITS</b>						
Semester	Generic Core	Generic Elective	Specialization Core	Specialization Elective	Open Elective	Audit	Total
1	25	2	0	0	0	2*	27
2	15	0	0	0	14	0	29
3	15	0	0	0	16	1*	31
4	7	0	0	0	6	0	13
<b>Total</b>	<b>62</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>36</b>	<b>0</b>	<b>100</b>

\* Satisfactory completion of the non letter grade courses 'Integrated Disaster Management', 'Research Publication' 'Certificate in COVID-19 Care for the Community' is mandatory for award of degree.

The revised programme structure supersedes the previously approved programme structure dated 30/04/2022 for the programme.

This Programme Structure is aligned with the norms laid down by the University and is approved by the Academic Council. Hereafter changes (if any) which conform to the policy on "Curriculum Development and Review" would be permissible, subject to revision of the Programme Structure, following the specified processes.

Head - Academics

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**Annexure A**

Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
<b>Semester : 1</b>							
<b>Generic Core Courses</b>							
T2239	0203410101	Business Communication		2	60	40	100
T2216	0203410102	Business Statistics		2	60	40	100
T2114	0203410103	Essentials of Marketing Management		2	60	40	100
T2003	0203410104	Financial Accounting		2	60	40	100
T2035	0203410105	Introduction to Financial Management		2	60	40	100
T2528	0203410106	Management of Operations		2	60	40	100
T2220	0203410107	Operations Research		2	60	40	100
T2573	0203410108	Organizational Behaviour		2	60	40	100
T2225	0203410109	Research Methodology		2	60	40	100
T6075	0203410110	Managerial Economics		2	60	40	100
T2802	0203410111	Project		2	100	0	100
T2572	0203410112	Human Resource Management		2	60	40	100
T3152	0203410113	Advanced Excel		1	50	0	50
T4005	0203410114	Integrated Disaster Management *		0	0	0	Non Letter Grade
TH4272	0203410120	Certificate in COVID-19 Care for the Community *		0	0	0	Non Letter Grade
<b>Total</b>				<b>25</b>	<b>810</b>	<b>440</b>	<b>1250</b>
<b>Generic Elective Courses Group</b>							
T6012	0203410115	Basic German I		2	100	0	100
T6014	0203410116	Basic French I		2	100	0	100
T6016	0203410117	Basic Spanish I		2	100	0	100
T6018	0203410118	Basic Chinese I		2	100	0	100
<b>Total Required Credits</b>				<b>2</b>	<b>100</b>	<b>0</b>	<b>100</b>
<b>GIP</b>							
G2027	0203410119	Global Immersion Programme		27	0	1350	1350
Note: For students under Global Immersion Programme (0203410119), all courses of the semester will be waived off except for the mandatory non-letter grade course "Certificate in COVID-19 Care for the Community"(0203410120).							
<b>Semester : 2</b>							
<b>Generic Core Courses</b>							
T2891	0203410201	Business Research Methods		3	90	60	150
T2227	0203410202	Business Analytics		2	60	40	100
T1140	0203410203	Legal Aspects of Business		2	60	40	100



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Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
T6068	0203410204	Basic Econometrics		2	60	40	100
T6074	0203410205	Macroeconomics for Managers		2	60	40	100
T2777	0203410206	Management Accounting		2	60	40	100
T2237	0203410207	Corporate Social Responsibility		1	50	0	50
T2712	0203410208	Design Thinking		1	50	0	50
<b>Total</b>				<b>15</b>	<b>490</b>	<b>260</b>	<b>750</b>
<b>Open Elective Courses Group</b>							
T2139	0203410209	Digital Marketing	Marketing	2	60	40	100
T2148	0203410210	Retail Marketing	Marketing	2	60	40	100
T2136	0203410211	Sales Force and Channel Management	Marketing	2	60	40	100
T2152	0203410212	Business to Business Marketing	Marketing	2	100	0	100
T2130	0203410213	Brand Management	Marketing	2	100	0	100
T2145	0203410214	Sustainable Marketing	Marketing	2	60	40	100
T2296	0203410215	Compensation and Reward Management	Human Resource	2	100	0	100
T2284	0203410216	Learning and Development	Human Resource	2	60	40	100
T2577	0203410217	HRD Instruments	Human Resource	2	100	0	100
T2281	0203410218	Talent Acquisition	Human Resource	2	60	40	100
T2576	0203410219	Performance Management System	Human Resource	2	60	40	100
T2574	0203410220	Employment Related Laws	Human Resource	2	60	40	100
T2059	0203410221	Advanced Corporate Finance	Finance	2	60	40	100
T2011	0203410222	Commercial Banking	Finance	2	60	40	100
T2013	0203410223	Derivative Markets	Finance	2	100	0	100
T2073	0203410224	International Finance	Finance	2	60	40	100
T2015	0203410225	Introduction to Financial Markets and Institutions	Finance	2	60	40	100
T2051	0203410226	Financial Modeling	Finance	2	100	0	100
T2498	0203410227	Financial Statement Analysis	Finance	2	60	40	100
T2165	0203410228	Lean Six Sigma	Operations	2	60	40	100
T2193	0203410229	Project Management	Operations	2	60	40	100
T3312	0203410230	Project Management Suite	Operations	2	100	0	100
T2187	0203410231	Service Operations Management	Operations	2	60	40	100
F0002	0203410232	Flexi-Credit Course	Operations	2	100	0	100
T2169	0203410233	Warehouse Management	Operations	2	60	40	100





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Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
T2175	0203410234	Procurement and Materials Management	Operations	2	60	40	100
T2827	0203410235	Supply Chain Management	Operations	2	60	40	100
T2163	0203410236	Quality Management	Operations	2	60	40	100
T2645	0203410237	Lean Startup	General Management	2	60	40	100
T2353	0203410238	Entrepreneurship	General Management	2	60	40	100
T2607	0203410239	Venture and Private Equity Funding	General Management	2	60	40	100
T2692	0203410240	Social Media Analytics	General Management	2	60	40	100
T3397	0203410242	Data Mining	General Management	2	60	40	100
T3451	0203410243	Data Visualization and modeling	General Management	2	60	40	100
T3577	0203410244	Data Analysis Using Python	General Management	2	60	40	100
T3531	0203410245	R Programming	General Management	2	60	40	100
<b>Total Required Credits</b>				<b>14</b>	<b>540</b>	<b>160</b>	<b>700</b>
<b>GIP</b>							
G2029	0203410241	Global Immersion Programme		29	0	1450	1450
Note: For students under Global Immersion Programme (0203410241), whole semester will be waived off.							
<b>Semester : 3</b>							
<b>Generic Core Courses</b>							
T2906	0203410301	Summer Internship		6	180	120	300
T2209	0203410302	Business Forecasting		2	60	40	100
T2244	0203410303	Innovation Management		2	60	40	100
T2253	0203410304	Strategic Management		2	60	40	100
T2802	0203410305	Project		2	100	0	100
T2595	0203410306	Concepts and Applications in Sustainability		1	50	0	50
T0100	0203410307	Research Publication *		0	0	0	Non Letter Grade
<b>Total</b>				<b>15</b>	<b>510</b>	<b>240</b>	<b>750</b>
<b>Open Elective Courses Group</b>							
T2154	0203410308	Marketing Simulation	Marketing	2	100	0	100
T2127	0203410309	Integrated Marketing Communication	Marketing	2	60	40	100



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Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
T2118	0203410310	Consumer Behaviour	Marketing	2	60	40	100
T2153	0203410311	International Marketing	Marketing	2	100	0	100
T2143	0203410312	Services Marketing	Marketing	2	60	40	100
T2144	0203410313	Sports and Entertainment Marketing	Marketing	2	60	40	100
T2686	0203410314	Marketing Analytics	Marketing	2	60	40	100
T2290	0203410315	Leadership and Capacity Building	Human Resource	2	100	0	100
T2283	0203410316	Talent Management	Human Resource	2	60	40	100
T2297	0203410317	HRD Audit and Scorecard	Human Resource	2	100	0	100
T2286	0203410318	Industrial Relations	Human Resource	2	60	40	100
T2300	0203410319	HR Analytics	Human Resource	2	60	40	100
T2294	0203410320	Conflict and Negotiation	Human Resource	2	60	40	100
T2578	0203410321	Organizational Development and Change	Human Resource	2	60	40	100
TM2001	0203410322	Economics of Human Resources	Human Resource	2	60	40	100
T1324	0203410323	Goods and Service Tax (GST) Law	Finance	2	60	40	100
T2063	0203410324	Project Feasibility and Financing	Finance	2	60	40	100
T2025	0203410325	Microfinance and Social Banking	Finance	2	60	40	100
T2076	0203410326	Advanced Technical Analysis	Finance	2	60	40	100
T2056	0203410327	Financial Risk Management	Finance	2	60	40	100
T2684	0203410328	Financial Analytics	Finance	2	100	0	100
T2043	0203410329	Security Analysis and Portfolio Management	Finance	2	100	0	100
T2019	0203410330	Fixed Income Markets	Finance	2	60	40	100
T2674	0203410331	Investment Banking	Finance	2	60	40	100
TM2045	0203410332	Blockchain Technology for Operations & SCM	Operations	2	100	0	100
T2182	0203410333	Technology in Supply Chain	Operations	2	60	40	100
T2181	0203410334	Supply Chain Strategy	Operations	2	100	0	100
T2159	0203410335	International Trade and Logistics	Operations	2	60	40	100
T2179	0203410336	Supply Chain Modeling and Design	Operations	2	60	40	100
T2201	0203410337	Advanced Project Management	Operations	2	60	40	100
T3082	0203410338	IT Consulting	Operations	2	60	40	100
T3394	0203410339	Internet of Things	IT	2	60	40	100
T3395	0203410340	Digital Transformation	IT	2	60	40	100



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Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
T3158	0203410341	E-Business Operations	IT	2	60	40	100
T2246	0203410342	Technology Innovation	General Management	2	60	40	100
T2693	0203410343	Visual Analytics	General Management	2	60	40	100
T2354	0203410344	Social Entrepreneurship	General Management	2	60	40	100
T3507	0203410345	Customer Analytics	General Management	2	60	40	100
T3638	0203410346	Marketing and Sales Analytics	General Management	2	60	40	100
T3639	0203410347	Spreadsheet Modelling	General Management	2	60	40	100
T3655	0203410348	Introduction to Natural Language Processing	General Management	2	60	40	100
<b>Total Required Credits</b>				<b>16</b>	<b>600</b>	<b>200</b>	<b>800</b>
<b>GIP</b>							
G2003	0203410363	Global Immersion Programme		3	0	150	150
Note: For students under Global Immersion Programme (0203410363), courses "Business Forecasting" (0203410302), "Concepts and Applications in Sustainability" (0203410306) will be waived off.							
<b>Audit Courses</b>							
T2139	0203410349	Digital Marketing		0	0	0	Non Letter Grade
T2148	0203410350	Retail Marketing		0	0	0	Non Letter Grade
T2130	0203410351	Brand Management		0	0	0	Non Letter Grade
T2284	0203410352	Learning and Development		0	0	0	Non Letter Grade
T2577	0203410353	HRD Instruments *		0	0	0	Non Letter Grade
T2011	0203410354	Commercial Banking		0	0	0	Non Letter Grade
T2013	0203410355	Derivative Markets		0	0	0	Non Letter Grade
T2073	0203410356	International Finance		0	0	0	Non Letter Grade
T2015	0203410357	Introduction to Financial Markets and Institutions		0	0	0	Non Letter Grade
T2498	0203410358	Financial Statement Analysis		0	0	0	Non Letter Grade
T2165	0203410359	Lean Six Sigma		0	0	0	Non Letter Grade



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**Annexure A**

Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
T2353	0203410360	Entrepreneurship *		0	0	0	Non Letter Grade
T2692	0203410361	Social Media Analytics		0	0	0	Non Letter Grade
T3451	0203410362	Data Visualization and modeling		0	0	0	Non Letter Grade
<b>Semester : 4</b>							
<b>Generic Core Courses</b>							
T2236	0203410401	Corporate Governance and Ethics		2	100	0	100
T2254	0203410402	Game Theory for Strategic Thinking		2	100	0	100
T2387	0203410403	Global Business Environment		2	60	40	100
T2801	0203410404	Project		1	50	0	50
<b>Total</b>				<b>7</b>	<b>310</b>	<b>40</b>	<b>350</b>
<b>Open Elective Courses Group</b>							
T2121	0203410405	Customer Relationship Management	Marketing	2	100	0	100
T2141	0203410406	Rural Marketing	Marketing	2	100	0	100
T2125	0203410407	Marketing Strategy	Marketing	2	100	0	100
T2298	0203410408	Coaching, Counseling and Mentoring	Human Resource	2	100	0	100
T2760	0203410409	Strategic Human Resource Management	Human Resource	2	100	0	100
T2759	0203410410	Psychological Issues at Work	Human Resource	1	50	0	50
T2299	0203410411	Emotional Intelligence at Workplace	Human Resource	1	50	0	50
T2055	0203410412	Behavioral Finance	Finance	2	100	0	100
T2021	0203410413	Insurance Management	Finance	2	100	0	100
T2502	0203410414	Wealth Management	Finance	2	100	0	100
T2856	0203410415	Taxation	Finance	2	100	0	100
T2170	0203410416	Sustainable Supply Chain	Operations	2	100	0	100
T3288	0203410417	Business Process Management	Operations	2	100	0	100
T2189	0203410418	Operations Strategy and Control	Operations	2	100	0	100
T2797	0203410419	Probability Model for Simulation and Analytics	Operations	2	100	0	100
T2195	0203410420	Project Risk Management	Operations	2	100	0	100
T2255	0203410421	Advanced Strategic Management	General Management	2	100	0	100



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**Annexure A**

Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
T3532	0203410422	Machine learning	General Management	2	100	0	100
T3564	0203410423	Cloud and Big Data	General Management	2	100	0	100
<b>Total Required Credits</b>				<b>6</b>	<b>300</b>	<b>0</b>	<b>300</b>



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Semester	Internal Credits	External Credits	Total Credits	Total Marks
Semester 1	5	22	27	1350
Semester 2	6	23	29	1450
Semester 3	7	24	31	1550
Semester 4	11	2	13	650
<b>Total</b>	<b>29</b>	<b>71</b>	<b>100</b>	<b>5000</b>