

Name of the Institute: Symbiosis Institute of Business Management-Hyderabad (SIBMH)

Name of the Program: Master of Business Administration

Revision in Syllabus

Institute Code	Institute Name	Program Code	Program Name	Catalog Course Code	Catalog Course Name	Course Type	Batch 2020	Batch 2021	Change in T-Code Yes/No	Change in course/Nature	Change in Pedagogy	Change in evaluation	Change in instruction meth	Add on course	Changes Yes: Revised No: Not Revised
211	SIBM, Hyderabad	21141	M.B.A.	GEN003	Internship	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	GEN004	Dissertation	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T0100	Research Publication	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T1310	Legal Aspects of Business	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2003	Financial Accounting	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2005	Financial Statement Analysis	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2009	Banking Operations	Elective	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2011	Commercial Banking	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2014	Derivative Markets	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2015	Introduction to Financial Markets and Institutions	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2015	Introduction to Financial Markets and Institutions	Elective	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2019	Fixed Income Markets	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2036	Financial Management	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2043	Security Analysis and Portfolio Management	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2045	Corporate Valuation	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2051	Financial Modeling	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2059	Advanced Corporate Finance	Core	Base PS	Dropped	Yes						Yes
211	SIBM, Hyderabad	21141	M.B.A.	T2073	International Finance	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2076	Advanced Technical Analysis	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2116	Marketing Management	Core	Base PS	No Change	No						No



211	SIBM, Hyderabad	21141	M.B.A.	T2118	Consumer Behaviour	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2118	Consumer Behaviour	Elective	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2130	Brand Management	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2136	Sales Force and Channel Management	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2136	Sales Force and Channel Management	Elective	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2141	Rural Marketing	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2143	Services Marketing	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2143	Services Marketing	Elective	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2148	Retail Marketing	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2152	Business to Business Marketing	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2153	International Marketing	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2162	Lean Management	Core	Base PS	Dropped	Yes						Yes
211	SIBM, Hyderabad	21141	M.B.A.	T2162	Lean Management	Elective		Added	Yes						Yes
211	SIBM, Hyderabad	21141	M.B.A.	T2167	Supply chain management	Core		Added	Yes						Yes
211	SIBM, Hyderabad	21141	M.B.A.	T2172	Logistics Management	Core		Added	Yes						Yes
211	SIBM, Hyderabad	21141	M.B.A.	T2177	Supply Chain Risk and Reliability Management	Core	Base PS	Dropped	Yes						Yes
211	SIBM, Hyderabad	21141	M.B.A.	T2186	Operations Management	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2187	Service Operations Management	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2189	Operations Strategy and Control	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2192	Technology and Innovation Management	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2193	Project Management	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2193	Project Management	Elective	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2217	Business Statistics	Core	Base PS	Dropped	Yes						yes
211	SIBM, Hyderabad	21141	M.B.A.	T2218	Advanced Statistics	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2221	Operations Research	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2225	Research Methodology	Core	Base PS	Dropped	Yes						Yes
211	SIBM, Hyderabad	21141	M.B.A.	T2228	Business Analytics	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2236	Corporate Governance and Ethics	Core	Base PS	No Change	No						No



211	SIBM, Hyderabad	21141	M.B.A.	T2237	Corporate Social Responsibility	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2280	Human Resource Management	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2283	Talent Management	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2284	Learning and Development	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2290	Leadership and Capacity Building	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2295	Strategic Human Resource Management	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2296	Compensation and Reward Management	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2298	Coaching, Counseling and Mentoring	Elective	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2299	Emotional Intelligence at Workplace	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2300	HR Analytics	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2502	Wealth Management	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2527	Logistics Management	Core	Base PS	Dropped	Yes						Yes
211	SIBM, Hyderabad	21141	M.B.A.	T2560	Principles and Practices of Management	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2570	Business Policy and Strategy	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2573	Organizational Behaviour	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2575	Organizational Development and Change	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2576	Performance Management System	Elective	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2577	HRD Instruments	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2614	Integrated Marketing Communication	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2615	Marketing Strategy	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2617	Product Design	Core		Added	Yes						Yes
211	SIBM, Hyderabad	21141	M.B.A.	T2636	Cross Cultural Management	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2642	Fundamentals of Entrepreneurship and Intrapreneurship	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2658	Design Thinking	Core		Added	Yes						Yes
211	SIBM, Hyderabad	21141	M.B.A.	T2687	Operations Analytics	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2729	Indian Ethos and Values for Management	Core	Base PS	No Change	No						No



211	SIBM, Hyderabad	21141	M.B.A.	T2730	HRM in Knowledge based Organizations	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2731	Business Process Management	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2751	Competency Based Management & Performance Management Systems	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2754	Industrial Relations & Employment Laws	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2777	Management Accounting	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2796	Total Quality Management	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2800	Enterprise Risk Management	Core	Base PS	Dropped	Yes						Yes
211	SIBM, Hyderabad	21141	M.B.A.	T2821	Marketing Metrics	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2826	Tourism Marketing	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2827	Supply chain management	Core	Base PS	Dropped	Yes						Yes
211	SIBM, Hyderabad	21141	M.B.A.	T2827	Supply chain management	Elective	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2837	Contemporary Business Statistics	Core		Added	Yes						No
211	SIBM, Hyderabad	21141	M.B.A.	T2844	Fundamentals of Sustainable Manufacturing	Core	Base PS	Dropped	Yes					Sustainable Manufacturing Operations	Yes: Revised
211	SIBM, Hyderabad	21141	M.B.A.	T2853	Project and Infrastructure Finance	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T2932	Finalytics	Core		Added	Yes						Yes
211	SIBM, Hyderabad	21141	M.B.A.	T2995	Digital Manufacturing and Analytics	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T3152	Advanced Excel	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T4005	Integrated Disaster Management	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T5088	Sports and Entertainment Marketing	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T5525	Research Methodology	Core		Added	Yes						Yes
211	SIBM, Hyderabad	21141	M.B.A.	T5627	Understanding Public Policy	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T6007	Business Communication	Core	Base PS	No Change	No						No
211	SIBM, Hyderabad	21141	M.B.A.	T6069	Economics for Managers	Core	Base PS	No Change	No						No

Total No. of Courses 97
Revision in No. of Courses 16
Revision % 16.49





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SYMBIOSIS INSTITUTE OF BUSINESS MANAGEMENT, HYDERABAD

Symbiosis International (Deemed University)

(Established under section 3 of the UGC ACT 1956)

Re-accredited By NAAC with "A" Grade (3.58/4) | (Awarded Category – I by UGC)

Founder: Dr. S.B.Mujumdar, M.Sc. Ph.D. (Awarded Padma Bhushan and Padma Shri by President of India)

Criteria: 1.1.2

Percentage of programs where syllabus revision was carried out from AY 2020-21 to 2021-22

Name of the Institute: Symbiosis Institute of Business Management-Hyderabad

Name of the Program: Master of Business Administration.

Academic Year	Particulars	Page Number
2020-22	Approved Program Structure	06 - 15
2021-23	Approved Program Structure	16 - 25



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SIBM
HYDERABAD

Fwd: Approved Programme Structure of MBA Batch 2020 - 22

2 messages

Dr. V.K. Satya Prasad <vk.satyaprasad@sibmhyd.edu.in>

Thu, May 21, 2020 at 7:27 PM

To: "S.V.N.A. Rama Krishna" <rama.krishna@sibmhyd.edu.in>, Om Prakash <om.prakash@sibmhyd.edu.in>, SIBM IT <it@sibmhyd.edu.in>

Sir fyi and na

----- Forwarded message -----

From: **Director SIBMHYD** <director@sibmhyd.edu.in>

Date: Thu, May 21, 2020 at 7:23 PM

Subject: Fwd: Approved Programme Structure of MBA Batch 2020 - 22

To: Dr. V.K. Satya Prasad <vk.satyaprasad@sibmhyd.edu.in>, Pravin Nawade <ao@sibmhyd.edu.in>, Dy.Director SIBMHYD <dydirector@sibmhyd.edu.in>

FYI and records.

----- Forwarded message -----

From: **Dr. Pravin Dange** <head_academics@siu.edu.in>

Date: Thu, May 21, 2020 at 6:08 PM

Subject: Approved Programme Structure of MBA Batch 2020 - 22

To: Director SIBMHYD <director@sibmhyd.edu.in>

Cc: <dydirector@sibmhyd.edu.in>, Dr. Vipin Joshi <ar_academics@siu.edu.in>, coe siu <coe@siu.edu.in>

Dear Madam/Sir,

The Programme Structure of MBA Batch 2020 - 22 has been approved.

Name of the Constituent :- SIBM,Hyderabad

Please download the approved Programme Structure from Eduwiz.

If you have any query, please feel free to contact me.

Regards,

--

Dr. Pravin Dange

Head-Academics

Symbiosis International University (SIU)

Lavale, Pune 412115, Maharashtra, India

Phone: +91-20-3911 6211 (Direct)

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Dr. Ravi Kumar Jain, Ph.D

Professor Finance

Director

Symbiosis Institute of Business Management

Hyderabad Campus

email: director@sibmhyd.edu.in

phone: 09440571846

Office: 07093921231/32/33 - ext 107

Member Board of Directors (2017-19)
Decision Sciences Institute (DSI)

Vice President (2017-19)
Asia Pacific Region of DSI (APDSI)

Immediate Past President (2014-16)
Indian Subcontinent- Region DSI (ISDSI)



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SIBM IT <it@sibmhyd.edu.in>

Thu, May 21, 2020 at 8:04 PM

To: "Dr. V.K. Satya Prasad" <vk.satyaprasad@sibmhyd.edu.in>

Cc: "S.V.N.A. Rama Krishna" <rama.krishna@sibmhyd.edu.in>, Om Prakash <om.prakash@sibmhyd.edu.in>, Venkat <sr.coordinator@sibmhyd.edu.in>

Dear Sir,

Kindly find approved program structure shared.

[Quoted text hidden]

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For more clarification feel free to call or revert.



॥वसुधैव कुटुम्बकम्॥

Thanks & Regards,

S. A. Jeelani

+91-40-27232327

Sr. System Administrator

Symbiosis Institute Of Business Management,

Hyderabad Campus

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'Knowledge speaks, wisdom listens': Prof. Dr. S. B. Mujumdar, Chancellor SI(DU).

'Education is the oxygen for development': Prof. Dr. S. B. Mujumdar, Chancellor SI(DU).

[Quoted text hidden]

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Celebrating 50 Years of Excellence

Symbiosis Institute of Business Management, Hyderabad
Master of Business Administration
Programme Structure 2020-22

1.	OBJECTIVE	To prepare students for an excellent corporate career, combining theory with practice, classroom teaching with management development.			
2.	DURATION (IN MONTHS)	24 (Full Time)			
3.	INTAKE	120			
4.	RESERVATION	I. Within the sanctioned intake	a) SC (In Percentage)	b) ST (In Percentage)	c) Differently abled (In Percentage)
			15	7.5	3
		II. Over and above the sanctioned intake	a) Kashmiri Migrants (In Seats)	b) International Students (In Percentage)	
			2	15	
5.	ELIGIBILITY	Graduate from any recognised University/ Institution of National Importance with a minimum of 50% marks or equivalent grade (45% marks or equivalent grade for Scheduled Caste / Scheduled Tribes).			
6.	SELECTION PROCEDURE	Symbiosis National Aptitude Test Score, Group Exercise, Personal Interaction and Writing Ability Test (GE-PIWAT)			
7.	MEDIUM OF INSTRUCTION	English			
8.	PROGRAMME PATTERN	Semester			
9.	COURSE & SPECIALIZATION	As per Annexure A			
10.	FEE		Academic Fee p.a	Institute Deposit	Total
		Indian Students	660000	20000	680000
		International Students (USD equivalent to INR)	990000	20000	1010000
11.	ASSESSMENT	All internal courses will have 100% component as internal evaluation at the institute level. All external courses will have 60% internal component and 40% component as external [University] examination.			
12.	STANDARD OF PASSING	The assessment of the student for each examination is done, based on relative performance. Maximum Grade Point (GP) is 10 corresponding to O.(Outstanding). For all courses, a student is required to pass both internal and external examination separately with a minimum Grade Point of 4 corresponding to Grade P. Students securing less than 40% absolute marks in each head of passing will be declared FAIL. The University awards a degree to the student who has achieved a minimum CGPA of 4 out of maximum of 10 CGPA for the programme			
13.	AWARD OF DEGREE/	Master of Business Administration degree will be awarded at the end of semester			

	DIPLOMA/ CERTIFICATE	IV examination by taking into consideration the performance of all semester examinations after obtaining minimum 4.00 CGPA out of 10 CGPA.					
14. NATURE WISE DISTRIBUTION OF CREDITS							
Semester	Generic Core	Generic Elective	Specialization Core	Specialization Elective	Open Elective	Audit	Total
1	28	0	0	0	0	0	28
2	11	0	13	0	0	1*	24
3	14	4	11	0	0	1*	29
4	15	0	4	0	0	0	19
Total	68	4	28	0	0	0	100

* Satisfactory completion of the non letter- grade courses 'Integrated Disaster Management' and 'Research Publication' is mandatory for award of degree.


Programme Structure is approved by the Academic Council subject to its norms & conditions. Any provision in the Programme Structure which violates the basic rules & regulations is deemed to be termed "Null & Void".

Head-Academics

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ADDENDUM

As per BoM Resolution No.B1: BoM:11.06.2021 "Certificate in COVID-19 Care for the Community" course (TH4272) is to be included in the 1st/3rd/5th /7th/9th semester as applicable for A.Y.2021-22 as a mandatory non-letter grade course.


Head Academics

30 JUL 2021



Symbiosis Institute of Business Management, Hyderabad
Master of Business Administration
Programme Structure 2020-22

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2.	DURATION (IN MONTHS)	24 (Full Time)			
3.	INTAKE	120			
4.	RESERVATION	I. Within the sanctioned intake	a) SC (In Percentage)	b) ST (In Percentage)	c) Differently abled (In Percentage)
			15	7.5	3
		II. Over and above the sanctioned intake	a) Kashmiri Migrants (In Seats)	b) International Students (In Percentage)	
			2	15	
5.	ELIGIBILITY	Graduate from any recognised University/ Institution of National Importance with a minimum of 50% marks or equivalent grade (45% marks or equivalent grade for Scheduled Caste / Scheduled Tribes).			
6.	SELECTION PROCEDURE	Symbiosis National Aptitude Test Score, Group Exercise, Personal Interaction and Writing Ability Test (GE-PIWAT)			
7.	MEDIUM OF INSTRUCTION	English			
8.	PROGRAMME PATTERN	Semester			
9.	COURSE & SPECIALIZATION	As per Annexure A			
10.	FEE		Academic Fee p.a	Institute Deposit	Total
		Indian Students	660000	20000	680000
		International Students (USD equivalent to INR)	990000	20000	1010000
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12.	STANDARD OF PASSING	The assessment of the student for each examination is done, based on relative performance. Maximum Grade Point (GP) is 10 corresponding to O (Outstanding). For all courses, a student is required to pass both internal and external examination separately with a minimum Grade Point of 4 corresponding to Grade P. Students securing less than 40% absolute marks in each head of passing will be declared FAIL. The University awards a degree to the student who has achieved a minimum CGPA of 4 out of maximum of 10 CGPA for the programme			
13.	AWARD OF DEGREE/	Master of Business Administration degree will be awarded at the end of semester			

	DIPLOMA/ CERTIFICATE	IV examination by taking into consideration the performance of all semester examinations after obtaining minimum 4.00 CGPA out of 10 CGPA.					
14.	NATURE WISE DISTRIBUTION OF CREDITS						
Semester	Generic Core	Generic Elective	Specialization Core	Specialization Elective	Open Elective	Audit	Total
1	28	0	0	0	0	0	28
2	11	0	13	0	0	1*	24
3	14	4	11	0	0	1*	29
4	15	0	4	0	0	0	19
Total	68	4	28	0	0	0	100
* Satisfactory completion of the non letter- grade courses 'Integrated Disaster Management' and 'Research Publication' is mandatory for award of degree.							

Programme Structure is approved by the Academic Council subject to its norms & conditions. Any provision in the Programme Structure which violates the basic rules & regulations is deemed to be termed "Null & Void".

Head-Academics

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Symbiosis Institute of Business Management, Hyderabad
Master of Business Administration
Programme Structure 2020-22

Annexure A

Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
Semester : 1							
Generic Core Courses							
T2217	0211410101	Business Statistics		3	90	60	150
T2036	0211410102	Financial Management		3	90	60	150
T2280	0211410103	Human Resource Management		3	90	60	150
T2116	0211410104	Marketing Management		3	90	60	150
T2221	0211410105	Operations Research		3	90	60	150
T6069	0211410106	Economics for Managers		3	90	60	150
T2003	0211410107	Financial Accounting		2	60	40	100
T2573	0211410108	Organizational Behaviour		2	60	40	100
T2560	0211410109	Principles and Practices of Management		2	100	0	100
T2225	0211410110	Research Methodology		2	100	0	100
T6007	0211410111	Business Communication		2	100	0	100
Total				28	960	440	1400
Semester : 2							
Generic Core Courses							
T1310	0211410201	Legal Aspects of Business		3	90	60	150
T2186	0211410202	Operations Management		3	90	60	150
T2218	0211410203	Advanced Statistics		2	60	40	100
T2777	0211410204	Management Accounting		2	60	40	100
T3152	0211410205	Advanced Excel		1	50	0	50
T4005	0211410206	Integrated Disaster Management *		0	0	0	Non Letter Grade
Total				11	350	200	550
Specialization Core Courses : Finance							
T2005	0211410207	Financial Statement Analysis	Finance	3	90	60	150
T2059	0211410208	Advanced Corporate Finance	Finance	2	60	40	100
T2011	0211410209	Commercial Banking	Finance	2	60	40	100
T2045	0211410210	Corporate Valuation	Finance	2	60	40	100
T2019	0211410211	Fixed Income Markets	Finance	2	60	40	100
T2015	0211410212	Introduction to Financial Markets and Institutions	Finance	2	60	40	100
Total				13	390	260	650
Specialization Core Courses : Human Resource							
T2754	0211410213	Industrial Relations & Employment Laws	Human Resource	3	90	60	150
T2636	0211410214	Cross Cultural Management	Human Resource	2	60	40	100
T2575	0211410215	Organizational Development and Change	Human Resource	2	60	40	100
T2296	0211410216	Compensation and Reward Management	Human Resource	2	60	40	100
T2283	0211410217	Talent Management	Human Resource	2	60	40	100
T2284	0211410218	Learning and Development	Human Resource	2	60	40	100
Total				13	390	260	650
Specialization Core Courses : Marketing							
T2614	0211410219	Integrated Marketing Communication	Marketing	3	90	60	150
T2118	0211410220	Consumer Behaviour	Marketing	2	60	40	100
T2143	0211410221	Services Marketing	Marketing	2	60	40	100
T2826	0211410222	Tourism Marketing	Marketing	2	60	40	100
T2136	0211410223	Sales Force and Channel Management	Marketing	2	60	40	100
T2130	0211410224	Brand Management	Marketing	2	60	40	100
Total				13	390	260	650
Specialization Core Courses : Operations							
T2796	0211410225	Total Quality Management	Operations	3	90	60	150
T2162	0211410226	Lean Management	Operations	2	60	40	100
T2527	0211410227	Logistics Management	Operations	2	60	40	100
T2193	0211410228	Project Management	Operations	2	60	40	100
T2827	0211410229	Supply Chain Management	Operations	2	60	40	100



Symbiosis Institute of Business Management, Hyderabad
Master of Business Administration
Programme Structure 2020-22

Annexure A

Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
T2177	0211410230	Supply Chain Risk and Reliability Management	Operations	2	60	40	100
Total				13	390	260	650
Semester : 3							
Generic Core Courses							
T2906	0211410301	Summer Internship		6	300	0	300
T2228	0211410302	Business Analytics		3	90	60	150
T2570	0211410303	Business Policy and Strategy		3	90	60	150
T2800	0211410304	Enterprise Risk Management		2	100	0	100
T0100	0211410305	Research Publication *		0	0	0	Non Letter Grade
Total				14	580	120	700
Specialization Core Courses : Finance							
T2014	0211410306	Derivative Markets	Finance	3	90	60	150
T2076	0211410307	Advanced Technical Analysis	Finance	2	60	40	100
T2051	0211410308	Financial Modeling	Finance	2	60	40	100
T2043	0211410309	Security Analysis and Portfolio Management	Finance	2	60	40	100
T2502	0211410310	Wealth Management	Finance	2	60	40	100
Total				11	330	220	550
Specialization Core Courses : Human Resource							
T2751	0211410311	Competency Based Management & Performance Management Systems	Human Resource	3	90	60	150
T2300	0211410312	HR Analytics	Human Resource	2	60	40	100
T2577	0211410313	HRD Instruments	Human Resource	2	60	40	100
T2729	0211410314	Indian Ethos and Values for Management	Human Resource	2	60	40	100
T2290	0211410315	Leadership and Capacity Building	Human Resource	2	60	40	100
Total				11	330	220	550
Specialization Core Courses : Marketing							
T2615	0211410316	Marketing Strategy	Marketing	3	90	60	150
T2148	0211410317	Retail Marketing	Marketing	2	60	40	100
T5088	0211410318	Sports and Entertainment Marketing	Marketing	2	60	40	100
T2141	0211410319	Rural Marketing	Marketing	2	60	40	100
T2152	0211410320	Business to Business Marketing	Marketing	2	60	40	100
Total				11	330	220	550
Specialization Core Courses : Operations							
T2731	0211410321	Business Process Management	Operations	3	90	60	150
T2187	0211410322	Service Operations Management	Operations	2	60	40	100
T2192	0211410323	Technology and Innovation Management	Operations	2	60	40	100
T2687	0211410324	Operations Analytics	Operations	2	60	40	100
T2844	0211410325	Sustainable Manufacturing Operations	Operations	2	60	40	100
Total				11	330	220	550
Generic Elective Courses Group							
T2136	0211410326	Sales Force and Channel Management		2	60	40	100
T2143	0211410327	Services Marketing		2	60	40	100
T2298	0211410328	Coaching, Counseling and Mentoring		2	60	40	100
T2576	0211410329	Performance Management System		2	60	40	100
T2193	0211410330	Project Management		2	60	40	100
T2827	0211410331	Supply Chain Management		2	60	40	100
T2015	0211410332	Introduction to Financial Markets and Institutions		2	60	40	100
T2009	0211410333	Banking Operations		2	60	40	100



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Symbiosis Institute of Business Management, Hyderabad
Master of Business Administration
Programme Structure 2020-22

Annexure A

Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
T2118	0211410334	Consumer Behaviour		2	60	40	100
Total Required Credits				4	120	80	200
Semester : 4							
Generic Core Courses							
T2706	0211410401	Dissertation		6	300	0	300
T2642	0211410402	Fundamentals of Entrepreneurship and Intrapreneurship		3	150	0	150
T2236	0211410403	Corporate Governance and Ethics		2	100	0	100
T5627	0211410404	Understanding Public Policy		2	100	0	100
T2237	0211410405	Corporate Social Responsibility		1	50	0	50
T2299	0211410406	Emotional Intelligence at Workplace		1	50	0	50
Total				15	750	0	750
Specialization Core Courses : Finance							
T2073	0211410407	International Finance	Finance	2	60	40	100
T2853	0211410408	Project and Infrastructure Finance	Finance	2	60	40	100
Total				4	120	80	200
Specialization Core Courses : Human Resource							
T2730	0211410409	HRM in Knowledge based Organizations	Human Resource	2	60	40	100
T2295	0211410410	Strategic Human Resource Management	Human Resource	2	60	40	100
Total				4	120	80	200
Specialization Core Courses : Marketing							
T2153	0211410411	International Marketing	Marketing	2	60	40	100
T2821	0211410412	Marketing Metrics	Marketing	2	60	40	100
Total				4	120	80	200
Specialization Core Courses : Operations							
T2189	0211410413	Operations Strategy and Control	Operations	2	60	40	100
T2995	0211410414	Digital Manufacturing and Analytics	Operations	2	60	40	100
Total				4	120	80	200



Celebrating 50 Years of Excellence

Symbiosis Institute of Business Management, Hyderabad
Master of Business Administration
Programme Structure 2020-22

Semester	Internal Credits	External Credits	Total Credits	Total Marks
Finance				
Semester1	6	22	28	1400
Semester2	1	23	24	1200
Semester3	8	21	29	1450
Semester4	15	4	19	950
Total	30	70	100	5000
Human Resource				
Semester1	6	22	28	1400
Semester2	1	23	24	1200
Semester3	8	21	29	1450
Semester4	15	4	19	950
Total	30	70	100	5000
Marketing				
Semester1	6	22	28	1400
Semester2	1	23	24	1200
Semester3	8	21	29	1450
Semester4	15	4	19	950
Total	30	70	100	5000
Operations				
Semester1	6	22	28	1400
Semester2	1	23	24	1200
Semester3	8	21	29	1450
Semester4	15	4	19	950
Total	30	70	100	5000

Fwd: First Approval Letter

2 messages

Dr. V.K. Satya Prasad <vk.satyaprasad@sibmhyd.edu.in>

Fri, Apr 16, 2021 at 5:10 PM

To: "S.V.N.A. Rama Krishna" <rama.krishna@sibmhyd.edu.in>, Om Prakash <om.prakash@sibmhyd.edu.in>, "Dy.Director SIBMHYD" <dydirector@sibmhyd.edu.in>

Sir fyi and na

----- Forwarded message -----

From: **Director SIBMHYD** <director@sibmhyd.edu.in>

Date: Fri, Apr 16, 2021 at 4:56 PM

Subject: Fwd: First Approval Letter

To: Dy.Director SIBMHYD <dydirector@sibmhyd.edu.in>, Dr. V.K. Satya Prasad <vk.satyaprasad@sibmhyd.edu.in>, Pravin Nawade <ao@sibmhyd.edu.in>

FYI and record

----- Forwarded message -----

From: **head_academics@siu.edu.in** <head_academics@siu.edu.in>

Date: Fri, Apr 16, 2021, 16:43

Subject: First Approval Letter

To: <director@sibmhyd.edu.in>, <coe@siu.edu.in>, <ar@siu.edu.in>, <head_academics@siu.edu.in>, <ar_academics@siu.edu.in>



SYMBIOSIS INTERNATIONAL (DEEMED UNIVERSITY)

(Established under section 3 of the UGC Act 1956)

Re - accredited by NAAC with 'A' Grade

Founder: Prof. Dr. S. B. Mujumdar, M.Sc.,Ph.D. (Awarded Padma Bhushan and Padma Shri by President of India)

SIU/U-110(SIBM, Hyderabad)/2021/1621

Date: 16/04/2021

To
The Director
Symbiosis Institute of Business Management, Hyderabad

Subject: Approval of the Programme Structure/s for the academic year 2021-2022

Dear Sir/Madam,

The programme structure for the academic year 2021-2023 is duly approved by the Academic Council. The details of the same are mentioned below:

Academic Year : 2021-2022

Sr.No.	Programme	Batch
1	Master of Business Administration	2021-2023

You are requested to download the same using your Login Credentials the link is :

<http://eduwiz.intechsolutionspune.in/eduwiz/login.html>

Path: Go to Academics->Catalogue->Programme Structure-> View Course Structure -> Select Institute -> Select Academic Year -> Select Programme -> Select Batch -> Show Course Structure -> Print Programme Structure.

Thanking you.

Sincerely,



Dr. Pravin Dange
Head- Academics

Copy to: Controller of Examinations, SIU



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Om Prakash <om.prakash@sibmhyd.edu.in>
To: SIBM IT <it@sibmhyd.edu.in>

Tue, Apr 20, 2021 at 3:35 PM

[Quoted text hidden]
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Thanks & Regards

Om Prakash Kumar
Academics Department
Symbiosis Institute of Business Management, Hyderabad
Symbiosis International (Deemed University)
Mobile No. 8077918158, 9151418845, Land Line: 040-2723 2112, Extn. - 112



Symbiosis Institute of Business Management, Hyderabad
Master of Business Administration
Programme Structure 2021-23

1.	OBJECTIVE	To prepare students for an excellent corporate career, combining theory with practice, classroom teaching with management development.			
2.	DURATION (IN MONTHS)	24 (Full Time)			
3.	INTAKE	120			
4.	RESERVATION	I. Within the sanctioned intake	a) SC (In Percentage)	b) ST (In Percentage)	c) Differently abled (In Percentage)
			15	7.5	3
		II. Over and above the sanctioned intake	a) Kashmiri Migrants (In Seats)	b) International Students (In Percentage)	
			2	15	
5.	ELIGIBILITY	Graduate from any recognised University/ Institution of National Importance with a minimum of 50% marks or equivalent grade (45% marks or equivalent grade for Scheduled Caste / Scheduled Tribes).			
6.	SELECTION PROCEDURE	Symbiosis National Aptitude Test Score, Group Exercise, Personal Interaction and Writing Ability Test (GE-PIWAT)			
7.	MEDIUM OF INSTRUCTION	English			
8.	PROGRAMME PATTERN	Semester			
9.	COURSE & SPECIALIZATION	As per Annexure A			
10.	FEE		Academic Fee p.a	Institute Deposit	Total
		Indian Students	660000	20000	680000
		International Students (USD equivalent to INR)	990000	20000	1010000
11.	ASSESSMENT	All internal courses will have 100% component as internal evaluation at the institute level. All external courses will have 60% internal component and 40% component as external [University] examination.			
12.	STANDARD OF PASSING	The assessment of the student for each examination is done, based on relative performance. Maximum Grade Point (GP) is 10 corresponding to O (Outstanding). For all courses, a student is required to pass both internal and external examination separately with a minimum Grade Point of 4 corresponding to Grade P. Students securing less than 40% absolute marks in each head of passing will be declared FAIL. The University awards a degree to the student who has achieved a minimum CGPA of 4 out of maximum of 10 CGPA for the programme			
13.	AWARD OF DEGREE/	Master of Business Administration degree will be awarded at the end of semester			

	DIPLOMA/ CERTIFICATE	IV examination by taking into consideration the performance of all semester examinations after obtaining minimum 4.00 CGPA out of 10 CGPA.					
14. NATURE WISE DISTRIBUTION OF CREDITS							
Semester	Generic Core	Generic Elective	Specialization Core	Specialization Elective	Open Elective	Audit	Total
1	26	0	0	0	0	0	26
2	13	0	13	0	0	1*	26
3	16	4	11	0	0	1*	31
4	13	0	4	0	0	0	17
Total	68	4	28	0	0	0	100

* Satisfactory completion of the non letter- grade courses 'Integrated Disaster Management' and 'Research Publication' is mandatory for award of degree.

This Programme Structure is aligned with the norms laid down by the University and is approved by the Academic Council. Hereafter changes (if any) which conform to the policy on "Curriculum Development and Review" would be permissible, subject to revision of the Programme Structure, following the specified processes.

Head - Academics

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Celebrating 50 Years of Excellence

Symbiosis Institute of Business Management, Hyderabad
Master of Business Administration
Programme Structure 2021-23

Annexure A

Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
Semester : 1							
Generic Core Courses							
T2837	0211410101	Contemporary Business Statistics		2	100	0	100
T2036	0211410102	Financial Management		3	90	60	150
T2280	0211410103	Human Resource Management		3	90	60	150
T2116	0211410104	Marketing Management		3	90	60	150
T2186	0211410105	Operations Management		3	90	60	150
T6069	0211410106	Economics for Managers		3	90	60	150
T2003	0211410107	Financial Accounting		2	60	40	100
T6007	0211410108	Business Communication		2	100	0	100
T2560	0211410109	Principles and Practices of Management		2	100	0	100
T5525	0211410110	Research Methodology		3	90	60	150
Total				26	900	400	1300
Semester : 2							
Generic Core Courses							
T1310	0211410201	Legal Aspects of Business		3	90	60	150
T2221	0211410202	Operations Research		3	90	60	150
T2218	0211410203	Advanced Statistics		2	60	40	100
T2777	0211410204	Management Accounting		2	60	40	100
T3152	0211410205	Advanced Excel		1	50	0	50
T2573	0211410206	Organizational Behaviour		2	60	40	100
T4005	0211410207	Integrated Disaster Management *		0	0	0	Non Letter Grade
Total				13	410	240	650
Specialization Core Courses : Finance							
T2005	0211410208	Financial Statement Analysis	Finance	3	90	60	150
T2011	0211410209	Commercial Banking	Finance	2	60	40	100
T2045	0211410210	Corporate Valuation	Finance	2	60	40	100
T2019	0211410211	Fixed Income Markets	Finance	2	60	40	100
T2015	0211410212	Introduction to Financial Markets and Institutions	Finance	2	60	40	100
T2051	0211410213	Financial Modeling	Finance	2	60	40	100
Total				13	390	260	650
Specialization Core Courses : Human Resource							
T2754	0211410214	Industrial Relations & Employment Laws	Human Resource	3	90	60	150



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Symbiosis Institute of Business Management, Hyderabad
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Annexure A

Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
T2636	0211410215	Cross Cultural Management	Human Resource	2	60	40	100
T2575	0211410216	Organizational Development and Change	Human Resource	2	60	40	100
T2296	0211410217	Compensation and Reward Management	Human Resource	2	60	40	100
T2283	0211410218	Talent Management	Human Resource	2	60	40	100
T2284	0211410219	Learning and Development	Human Resource	2	60	40	100
Total				13	390	260	650
Specialization Core Courses : Marketing							
T2614	0211410220	Integrated Marketing Communication	Marketing	3	90	60	150
T2118	0211410221	Consumer Behaviour	Marketing	2	60	40	100
T2143	0211410222	Services Marketing	Marketing	2	60	40	100
T2826	0211410223	Tourism Marketing	Marketing	2	60	40	100
T2136	0211410224	Sales Force and Channel Management	Marketing	2	60	40	100
T2130	0211410225	Brand Management	Marketing	2	60	40	100
Total				13	390	260	650
Specialization Core Courses : Operations							
T2796	0211410226	Total Quality Management	Operations	3	90	60	150
T2193	0211410227	Project Management	Operations	2	60	40	100
T2167	0211410228	Supply Chain Management	Operations	3	90	60	150
T2172	0211410229	Logistics Management	Operations	3	90	60	150
T2617	0211410230	Product Design	Operations	2	60	40	100
Total				13	390	260	650
Semester : 3							
Generic Core Courses							
T2906	0211410301	Summer Internship		6	300	0	300
T2228	0211410302	Business Analytics		3	90	60	150
T2570	0211410303	Business Policy and Strategy		3	90	60	150
T2237	0211410304	Corporate Social Responsibility		1	50	0	50
T2299	0211410305	Emotional Intelligence at Workplace		1	50	0	50
T2658	0211410306	Design Thinking		2	100	0	100
T0100	0211410307	Research Publication *		0	0	0	Non Letter Grade
Total				16	680	120	800
Generic Elective Courses Group							



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Symbiosis Institute of Business Management, Hyderabad
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Annexure A

Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
T2009	0211410308	Banking Operations		2	60	40	100
T2015	0211410309	Introduction to Financial Markets and Institutions		2	60	40	100
T2576	0211410310	Performance Management System		2	60	40	100
T2193	0211410311	Project Management		2	60	40	100
T2143	0211410312	Services Marketing		2	60	40	100
T2827	0211410313	Supply Chain Management		2	60	40	100
T2136	0211410314	Sales Force and Channel Management		2	60	40	100
T2298	0211410315	Coaching, Counseling and Mentoring		2	60	40	100
T2118	0211410316	Consumer Behaviour		2	60	40	100
T2162	0211410317	Lean Management		2	60	40	100
Total Required Credits				4	120	80	200
Specialization Core Courses : Finance							
T2014	0211410318	Derivative Markets	Finance	3	90	60	150
T2076	0211410319	Advanced Technical Analysis	Finance	2	60	40	100
T2932	0211410320	Finalytics	Finance	2	60	40	100
T2043	0211410321	Security Analysis and Portfolio Management	Finance	2	60	40	100
T2502	0211410322	Wealth Management	Finance	2	60	40	100
Total				11	330	220	550
Specialization Core Courses : Human Resource							
T2751	0211410323	Competency Based Management & Performance Management Systems	Human Resource	3	90	60	150
T2729	0211410324	Indian Ethos and Values for Management	Human Resource	2	60	40	100
T2577	0211410325	HRD Instruments	Human Resource	2	60	40	100
T2290	0211410326	Leadership and Capacity Building	Human Resource	2	60	40	100
T2300	0211410327	HR Analytics	Human Resource	2	60	40	100
Total				11	330	220	550
Specialization Core Courses : Marketing							
T2615	0211410328	Marketing Strategy	Marketing	3	90	60	150
T5088	0211410329	Sports and Entertainment Marketing	Marketing	2	60	40	100
T2141	0211410330	Rural Marketing	Marketing	2	60	40	100



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Symbiosis Institute of Business Management, Hyderabad
Master of Business Administration
Programme Structure 2021-23

Annexure A

Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
T2152	0211410331	Business to Business Marketing	Marketing	2	60	40	100
T2148	0211410332	Retail Marketing	Marketing	2	60	40	100
Total				11	330	220	550
Specialization Core Courses : Operations							
T2731	0211410333	Business Process Management	Operations	3	90	60	150
T2192	0211410334	Technology and Innovation Management	Operations	2	60	40	100
T2187	0211410335	Service Operations Management	Operations	2	60	40	100
T2687	0211410336	Operations Analytics	Operations	2	60	40	100
T2844	0211410337	Sustainable Manufacturing Operations	Operations	2	60	40	100
Total				11	330	220	550
Semester : 4							
Generic Core Courses							
T2706	0211410401	Dissertation		6	300	0	300
T2642	0211410402	Fundamentals of Entrepreneurship and Intrapreneurship		3	150	0	150
T2236	0211410403	Corporate Governance and Ethics		2	100	0	100
T5627	0211410404	Understanding Public Policy		2	100	0	100
Total				13	650	0	650
Specialization Core Courses : Finance							
T2073	0211410405	International Finance	Finance	2	60	40	100
T2853	0211410406	Project and Infrastructure Finance	Finance	2	60	40	100
Total				4	120	80	200
Specialization Core Courses : Human Resource							
T2730	0211410407	HRM in Knowledge based Organizations	Human Resource	2	60	40	100
T2295	0211410408	Strategic Human Resource Management	Human Resource	2	60	40	100
Total				4	120	80	200
Specialization Core Courses : Marketing							
T2153	0211410409	International Marketing	Marketing	2	60	40	100



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Symbiosis Institute of Business Management, Hyderabad
Master of Business Administration
Programme Structure 2021-23

Annexure A

Catalog Course Code	Course Code	Course Title	Specialization	Credit	Internal Marks	External Marks	Total Marks
T2821	0211410410	Marketing Metrics	Marketing	2	60	40	100
Total				4	120	80	200
Specialization Core Courses : Operations							
T2995	0211410411	Digital Manufacturing and Analytics	Operations	2	60	40	100
T2189	0211410412	Operations Strategy and Control	Operations	2	60	40	100
Total				4	120	80	200



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Symbiosis Institute of Business Management, Hyderabad
Master of Business Administration
Programme Structure 2021-23

Semester	Internal Credits	External Credits	Total Credits	Total Marks
Finance				
Semester1	6	20	26	1300
Semester2	1	25	26	1300
Semester3	10	21	31	1550
Semester4	13	4	17	850
Total	30	70	100	5000
Human Resource				
Semester1	6	20	26	1300
Semester2	1	25	26	1300
Semester3	10	21	31	1550
Semester4	13	4	17	850
Total	30	70	100	5000
Marketing				
Semester1	6	20	26	1300
Semester2	1	25	26	1300
Semester3	10	21	31	1550
Semester4	13	4	17	850
Total	30	70	100	5000
Operations				
Semester1	6	20	26	1300
Semester2	1	25	26	1300
Semester3	10	21	31	1550
Semester4	13	4	17	850
Total	30	70	100	5000